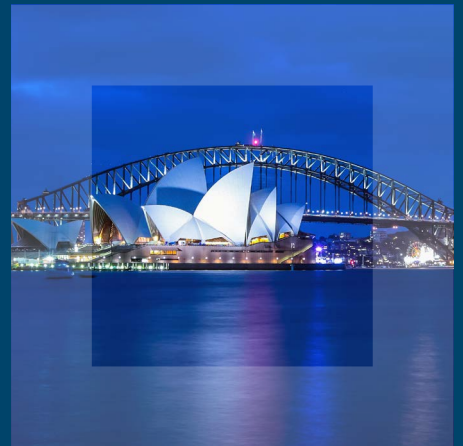
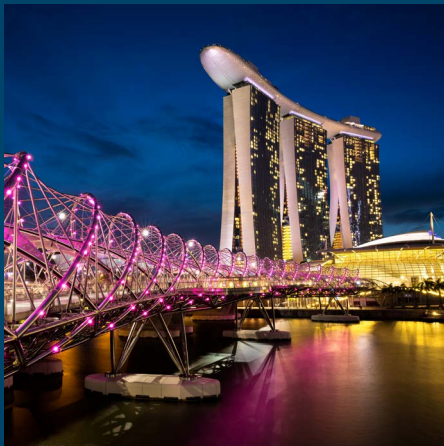


# Accelerate Business Expansion into Asia-Pacific with Hawksford







Don't miss the boat to accelerate your enterprise growth within this region.

## Expand your business into new markets

**Hawksford is an established facilitator of market entry and business expansion into Asia-Pacific. Our experts enable you to enter, establish and structure your business in new and diverse markets.**

The Asia-Pacific (APAC) market is thriving, both inward and intraregional investment is becoming increasingly popular across developing and established regions.

### **Operational challenges in APAC can be complex and difficult to navigate.**

While business expansion into Asia is an exciting prospect for most companies, it isn't always straightforward, and there can be many barriers to entry and hurdles to overcome.

### **Common challenges of International Business Expansion**

- Understanding local regulations
- Finding & sourcing talent
- Meeting compliance requirements
- Knowing the correct business etiquette

### **That's where we come in...**

Hawksford enables businesses to overcome the challenges of international business expansion by facilitating market entry and executing business expansion strategies across Asia-Pacific, including various locations such as the BVI and Cayman Islands, which support inward and cross border investment into Asia-Pacific and beyond.

Whether you are looking to test a new market or accelerate business growth through joint ventures, investment projects, or M&A, we can help you mitigate risks and manage the complexities of business expansion to allow you to make tangible and informed business decisions.





## Our growth solutions

### Expansion Advisory

Unsure where to expand in APAC? Or still deciding on where the best place is to grow your global footprint? Our experienced consultants will share their industry knowledge and market insights with you to guide you through every stage of your expansion journey.

- Sector expertise
- Market research & insights
- Sharing grants & incentives available

### Corporate Structuring

Our incorporation & business registration services make establishment in APAC straightforward. We can help you determine what type of entity and structure is most suited for each location so your business can grow and scale with ease.

- Company registration
- Mergers & acquisitions
- Company directors and board support

### Accounting & Tax

Minimise the risks associated with your growing business with a full range of tax and accounting services – from statutory, management, and annual reporting, which is specifically customised to suit your requirements.

- Bookkeeping of client structures
- Tax compliance
- Financial reporting & auditor liaison

### International Payroll

Our payroll solutions help you manage your global workforce, and employee payroll through efficient leave & expense claims management systems which can be accessed at any time, from any place in the world.

- Employee salary and statutory management
- Expense reimbursement arrangements
- Payment arrangements to employees and statutory authorities

### Business Immigration

We can help you set up your global workforce and facilitate staff movement across borders by obtaining the correct work-passes. Our immigration specialists allow businesses and entrepreneurs starting in new regions to focus on their commercial strengths while we set up their labour force.

- Pre-application information and guidance on work passes and citizenship
- Work pass applications and renewals
- Relocation guidance

### Corporate Governance & Compliance

Our experts ensure compliance with local regulations and authorities and help meet statutory deadlines. Our team also put in place procedures to safeguard the statutory records of the company.

- Assisting clients with understanding the local regulations
- Maintaining statutory registers
- Advice and implementation of changes to company structures

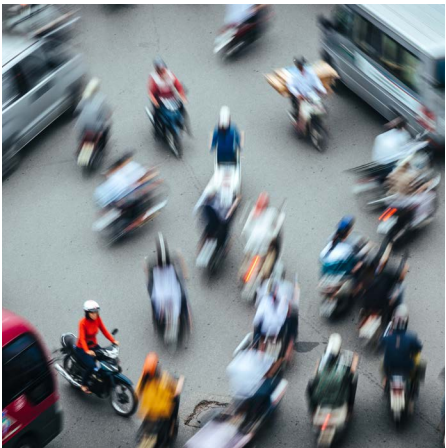


# Client success stories

Meet some our clients that we've helped expand into APAC.

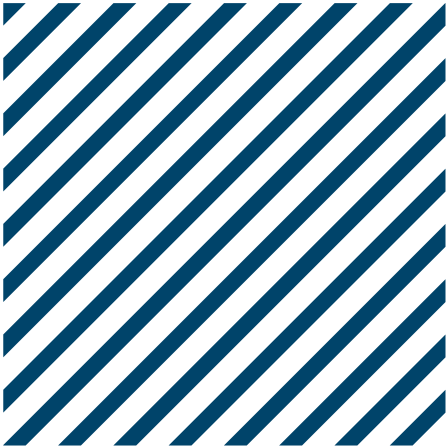
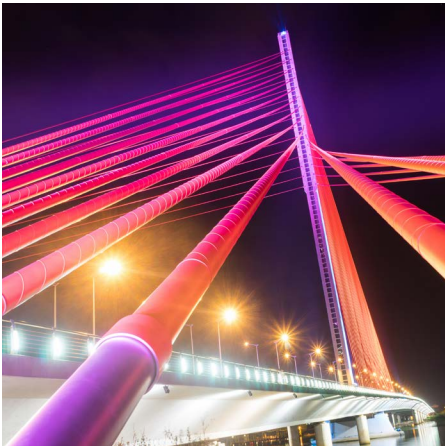
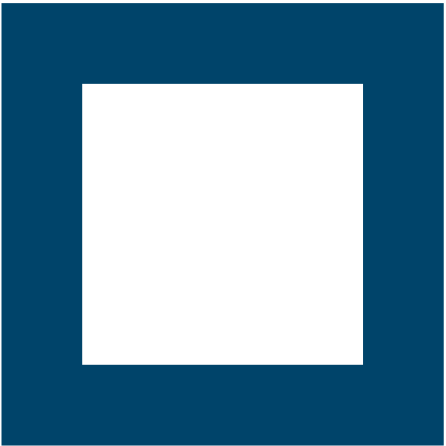
## Shaping the future of digital business in Europe, Singapore, and Hong Kong

An established and publicly listed multinational company from Europe which provides innovative IT services had a tight APAC expansion timeline to meet growing demand. We took care of the administrative aspects of their business set-up such as incorporation, business bank account opening, and immigration requirements, to alleviate the stress of expanding their business internationally.



## Accelerating borderless eCommerce in the United Kingdom, Hong Kong, Singapore, and Malaysia

A leading provider of a cloud shipping software needed a corporate services partner who could ensure they had all boxes ticked when expanding their business from the United Kingdom to Hong Kong, then to Singapore and Malaysia. Our specialists were able to assist at all stages of business expansion and took care of their company set-up, provided company secretary services, managed their payroll, tax, accounting, and provided directorship services so that our clients could hit the ground running.



## Enabling expansion into new territories in Singapore and China

We helped an Italian luxury fashion powerhouse known for its colourful knitwear designs expand into Singapore first and then into Mainland China. We took away the burden of back-office activities such as company incorporation, corporate compliance, management reporting, tax, accounting, and payroll. We helped them overcome immigration hurdles during a period of tight travel restrictions so that our clients could focus on running their business.





# Why outsource to Hawksford?

**We enable our clients to operate effectively, sustainably, and commercially by taking on the burden of the local requirements so they can execute their businesses growth plans without fail.**



**Centralised billing**  
To save you time and mitigate risks.



**Expansion expertise**  
Access to multilingual specialists across multiple regions.



**Dedicated support**  
Comprehensive front, middle and back-office management.



**One point-of-contact**  
Our Account Managers provide support across all regions.

## Contact

**E:** [Expansion@hawksford.com](mailto:Expansion@hawksford.com)  
**W:** [Hawksford.com/apacexpansion](https://Hawksford.com/apacexpansion)

Our expansion engagement model is simple.

### Understanding your expansion plans

**We'll discuss your requirements, timelines and preferred solution:**

- Identifying target regions for expansion
- Growth industries and key sectors of focus
- Understanding your short-term and long-term business goals
- Review of timelines and resources required for expansion

### Propose customised solution

**Personalised and integrated solutions to help you manage the risks and complexities of expansion:**

- Expansion Advisory
- Corporate Structuring
- Accounting & Tax
- Business Immigration & Mobility
- International Payroll
- Corporate Governance & Compliance

### Kick-off with one point of contact

**On-going knowledge and guidance from a dedicated contact point:**

- Daily, weekly, or monthly assistance, depending on the complexity of your requirements
- Regular updates on local regulatory and compliance changes effecting your business
- Proactively identifying further opportunities for business growth

# Thinking beyond tomorrow

**We help clients to make the most of their business decisions and wealth.**

We take on the burden of regulatory, financial and tax compliance, and corporate governance to enable our clients to focus on managing their business interests and creating wealth.

We've helped families to take care of their wealth, entrepreneurs to succeed, multinational companies to transact and operate, and funds to maximise their returns.

[www.hawksford.com](http://www.hawksford.com)

Hawksford comprises a number of companies operating in multiple jurisdictions; for further information regarding these entities and their regulatory status, please visit [www.hawksford.com/regulatory](http://www.hawksford.com/regulatory)